# **BALTIC WEEKLY REVIEW**



Review of the Baltic Stock Markets

Equity Analyst Mantas Pakenas +370 5 239 3776 mantas.pakenas@dnbnord.lt Financial Broker Skirmantas Chadzevičius +370 5 239 3690 skirmantas.chadzevicius@dnbnord.lt

## **KEY STOCKS FOR THE WEEK 30/07—03/08**

- Sanitas, Lithuanian based manufacturer of pharmaceuticals, has updated its sales, EBITDA and net profit targets for 2007 to LTL 350.2M, LTL 105.8M, and LTL 34.3M respectively. While we consider Sanitas' H1 result to be better than anticipated, full year forecasts are seen as well below market expectations, putting the price multiples well above its average peer level. We hence see an immediate risk for a strong downward price adjustment to reflect the change.
- Apranga, Lithuanian based apparel retail chain, is to announce its
- July revenue on Wednesday. We expect the figure to reach at least LTL 33.5M in order to satisfy investor expectations, given the recent surge in company's share price.
- Express Grupp, Estonia's media group, is to announce its H1
  result this week. We expect a sales figure of ca EEK 280M to produce an EBITDA of at least EEK 41M, well on target given the share's current market cap and the multiples it is trading at. An adjustment to the stock price is expected in case the margin proves to be significantly different than expected.

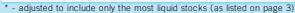
### BALTIC MARKET EVENTS FOR THE WEEK 30/07-03/08

	Riga Stock Exchange	Tallinn Stock Exchange	Vilnius Stock Exchange
30 July			Utenos Trikotazas - H1 result
31 July			Invalda Financial Sector - H1 result Lietuvos Energija - H1 result Linas - H1 result Rytu Skirstomieji Tinklai - H1 result
1 August			Apranga - July turnover
2 August			
3 August		Express Grupp - H1 result	

### LAST WEEK IN THE BALTIC STOCK MARKETS

### INDICES REACH RECORD HEIGHTS...

	OMX RIGA INDEX	OMX TALLINN INDEX	OMX VILNIUS INDEX
Last Price	724.1	954.3	557.1
Market Cap (€ mln)	2,020.0	5,372.9	3,955.9
52-Week High Price	737.6	1086.4	574.4
52-Week Low Price	587.8	622.3	360.6
1-Week Return	-0.1%	-3.8%	0.0%
1-Month Return	4.8%	0.7%	4.5%
Year to Date	10.5%	11.4%	13.1%
1-Year Return	20.0%	52.9%	43.2%
% of Index Cap*	86.0%	98.3%	75.3%
P/E*	11.6	15.3	16.0
P/BV*	1.2	3.6	1.8







Ten Most Traded Shares by Weekly Volume						
	Last Price	% Change				
Tallink Grupp	1.36	-4.9%	14,539,078			
Tallinna Vesi	14.60	0.3%	5,873,889			
Merko Ehitus	25.50	-0.4%	5,490,682			
Arco Vara	2.03	-10.2%	3,650,494			
Eesti Ehitus	6.01	-3.1%	3,012,046			
Ukio Bankas	4.97	-2.4%	2,844,134			
Olympic Entertainment Group	5.98	-6.6%	2,392,003			
Panevezio Statybos Trestas	18.30	-4.7%	2,159,374			
Baltika	6.80	-12.8%	2,139,002			
TEO LT	2.51	-1.6%	1,947,324			

Movement of the Baltic Markets					
Number of Winners	16				
Number of Unchanged	1				
Number of Losers			32		
Largest Winner and Largest Loser					
(Weekly Volume Exceeding EUR10,000)					
Las	t Price	% Change			
Lifosa	47.05	27.1%	656, 147		
PTA Grupp	5.43	-19.6%	1,281,206		

Last Week's Stocks to Watch					
	Last Price	% Change	Outlook*		
Sanitas	33.00	11.9%	1		
Invalda	18.83	11.4%	1		
Vilniaus Baldai	19.85	5.0%	1		
Baltika	6.80	-12.8%	<b>1</b>		
PTA Grupp	5.43	-19.6%	1		
*based on last week's report					

tors out of the position, with share price seeing a downturn of **-12.82%** during the week.

PTA Grupp, Estonian apparel retailer, has concluded its public offer of new shares and started trading on the Warsaw Stock Exchange on Monday last week, at a reference price of PLN 19.81 (EUR 5.25). As expected, share price in OMX Tallinn has decreased by -19.56% from EUR 6.75 to a more reasonable EUR 5.43 to accommodate the difference.

### ...ONLY TO HIT THE BOT-TOM HARDER

**Lifosa**, Lithuanian fertilizer manufacturer, has announced to have increased its year-on-year **H1** profit by **4.4** times to **LTL 49.2M**, on sales increase of **+8%**. The news saw some very strong reaction by the investors, with share price appreciating by **+27.06%** during the week.

**Sanitas**, Lithuanian based manufacturer of pharmaceuticals, has announced its H1 **EBITDA** to be **LTL 59M**, besting our expectations by more than +7%. Better than expected result anticipation boosted share prices of both Sanitas and its parent company Invalda by +11.86% and +11.42% respectively.

Vilniaus Baldai, Lithuanian furniture manufacturer, has announced its EBITDA to be LTL 8M for the first half the year (+20% yoy), with the bottom line improving to LTL 0.7M. The result being significantly better than anticipated, share price reflected the favourable result by ending up +5.03% more expensive than the week before.

**Baltika**, Estonian apparel retailer, has announced its H1 result on Tuesday, where despite continuing high sales growth the company disclosed a huge setback in operating margins, down at 7.5%. Significantly lower than expected, the news drew inves-



COMPANY		SHARE PRICE (que	oted currency)	YTD	P/E	P/B	EV/EBITDA
COMPANY	FREE FLOAT (€ min)	2007.07.23	2007.07.27	לוו	P/E	Р/Б	EV/EBIIDA
Consumer Discretionary	1						
Apranga	96.3	19.80	19.83	50.2%	34.2	9.9	18.3
Baltika	114.7	7.80	6.80	-8.1%	23.6	7.1	19.6
Express Grupp	37.5	5.95	5.85	-0.8%	14.7	6.3	14.7
Norma	30.2	4.65	4.92	-3.7%	10.9	1.1	2.9
Olympic Entertainment Gro	581.1	6.40	5.98	34.5%	40.0	7.2	23.1
PTA Grupp*	79.0	6.75	5.43	38.2%	34.1	8.2	25.4
Snaige	17.3	9.32	8.70	-28.1%	-	2.2	24.0
Starman	19.5	5.01	5.00	13.6%	22.4	4.8	11.7
Tallinna Kaubamaja	123.4	9.21	9.17	-0.1%	18.3	4.4	14.7
Vilniaus Baldai	7.1	18.90	19.85	9.7%	-	2.8	21.7
Consumer Staples							
Kalev	23.1	1.18	1.11	-30.2%	-	1.2	24.7
Latvijas Balzams	5.7	4.39	4.35	-1.8%	10.3	1.1	8.6
Pieno Zvaigzdes	47.7	4.93	5.10	-5.6%	14.5	2.1	6.4
Rokiskio Suris	39.3	61.70	62.00	12.7%	19.2	1.3	6.5
Saku Olletehas	32.0	15.98	15.91	17.0%	19.8	9.9	8.8
Zemaitijos Pienas	13.4	20.99	20.65	-18.2%	7.8	1.4	4.1
Energy							
Klaipedos Nafta	31.4	1.08	1.09	-5.2%	48.3	0.9	12.9
Latvijas Gaze	18.3	10.60	10.55	2.2%	19.8	1.4	10.5
Latvijas Kugnieciba	121.0	1.36	1.32	23.4%	7.8	1.2	6.5
Lietuvos Dujos	32.3	3.75	3.69	-3.1%	19.9	0.9	10.7
Lietuvos Elektrine	9.0	6.00	6.00	33.6%	-	0.9	15.0
Ventspils Nafta	59.3	2.83	2.85	21.3%	25.6	1.0	118.0
Financials & Real Estat	е						
Arco Vara	89.3	2.26	2.03	-16.5%	5.8	1.8	7.8
Invalda	64.1	16.90	18.83	50.9%	10.1	2.3	13.3
Siauliu Bankas	113.2	4.07	3.96	1.5%	15.4	2.6	-
Snoras	19.1	5.69	5.36	7.2%	15.5	3.4	-
Ukio Bankas	151.1	5.09	4.97	27.1%	11.9	2.5	-
Healthcare & Pharmace	euticals						
Grindeks	42.5	7.60	7.70	6.9%	11.2	2.2	8.2
Olainfarm	11.0	3.06	3.00	22.4%	31.9	2.9	12.2
Sanitas	164.0	29.50	33.00	142.6%	-	2.9	24.8
Industrials							
Eesti Ehitus	64.5	6.20	6.01	13.7%	16.3	6.2	13.4
Harju Elekter	33.8	3.60	3.53	-14.9%	22.8	1.8	17.6
Lietuvos Juru Laivininkyste	10.3	0.61	0.62	0.0%	58.0	0.5	6.3
Merko Ehitus	128.0	25.60	25.50	29.8%	11.2	4.2	10.0
Panevezio Statybos Trestas	40.6	19.20	18.30	21.2%	17.6	6.0	12.0
Rigas Kugu Buvetava	7.7	0.91	0.88	-5.4%	86.3	0.8	11.4
Tallink Grupp	520.4	1.43	1.36	6.4%	8.8	1.7	14.4
IT & Telecommunicatio	ns						
Eesti Telekom	195.9	8.13	8.10	-3.6%	12.5	5.3	7.5
SAF Tehnika	5.1	5.05	5.00	-58.3%	10.3	1.7	7.6
TEO LT	200.8	2.55	2.51	-9.1%	13.7	2.0	4.9
Vilniaus Vingis	8.7	5.65	5.77	-1.4%	2.7	0.7	-
Materials	3.7	0.00	0	21.170	2.,	0.7	
Grigiskes	14.5	2.65	2.70	-8.5%	20.3	1.5	7.3
Liepajas Metalurgs	8.2	2.87	2.85	16.3%	4.5	0.7	7.5
Lifosa	11.8	37.03	47.05	119.9%	27.2	1.9	12.5
Utilities	11.0	37.03	47.00	113.576	21.2	1.5	12.5
City Service	22.2	16.30	16.01	23.6%	36.9	9.0	33.6
Lietuvos Energija	37.4	5.40	5.30	34.5%	30.9	1.7	20.1
Rytu Skirstomieji Tinklai	47.5	3.98	3.95	5.3%	-	1.7	10.1
Tallinna Vesi	87.3	14.55	14.60	-2.7%	18.2	4.2	10.1
Vakaru Skirstomieji Tinklai	20.6	710.00	739.00	68.0%	10.2	1.9	8.9
	74.7	710.00	739.00	12.8%	21.0	3.1	
Average	Silvano Fashion Group			12.8%	21.0	3.1	15.6

#### DISCLAIMER

The relevant research analyst(s), as named on the front page of this report, certify that all views expressed in this report accurately reflects their personal views about the securities and companies named in this report; and no part of the analyst(s)'s compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or views expressed in this report.

The opinions and analysis in this report are based upon the opinions of DnB Nord Bankas and the prevailing market conditions as per date of this report, all of which are subject to change without prior notice. This report does not by any means constitute an offer or a solicitation, nor a recommendation to purchase or sell securities, commodities, currencies or other investments referred to herein. DnB Nord Bankas does not assume any fiduciary responsibility or liability for any consequence, financial or otherwise, arising from any investment or disinvestment decision taken on the basis of this report. The copyright on this report belongs to DnB Nord Bankas. The report may not be reproduced in any form whatsoever without written permission of DnB Nord Bankas. All non-authorised reproduction or use of this report, whether in whole or in part, will be the responsibility of the user and will lead to legal proceedings.

Any forecasts or price targets disclosed for securities and/or companies in this report may not be achieved due to multiple risk factors, including without limitation market volatility, corporate actions, the unavailability of complete and accurate information and/or the subsequent transpiration that underlying assumptions made by DnB Nord Bankas or other sources relied upon in the report were inapposite.